



Proposal Evaluation


Self Contained Breathing Apparatus and Breathing Air Systems with Related Equipment RFP #011824


Possible Points	911 Fleet & Fire Equipment Holdings, LLC	Arctic Compressor, LLC	Associated Fire Safety Group, Inc.	Atlantic Emergency Solutions Inc.	Bauer Compressors, Inc.	DAN ENTERPRISES TEAM, LLC	Draeger Safety Canada, Ltd.	Draeger, Inc.
	Conformance to RFP Requirements	50	40	38	39	39	39	43
Pricing	400	276	308	253	224	303	294	304
Financial Viability and Marketplace Success	75	56	54	55	51	55	64	63
Ability to Sell and Deliver Service	100	73	73	68	68	79	76	83
Marketing Plan	50	39	36	29	38	40	41	38
Value Added Attributes	75	53	55	51	55	57	61	53
Warranty	50	38	41	42	39	41	42	42
Depth and Breadth of Offered Equipment, Products, or Services	200	168	156	150	148	158	160	174
Total Points	1,000	743	761	687	662	772	781	800
Rank Order		12	10	13	16	9	7	8

Possible Points	Interspiro, Inc.	L.N. Curtis & sons	MSA Safety Sales, LLC	Municipal Emergency Services, Inc.	Safety Source Fire, Inc.	Sea-Western, Inc.	Sub-Aquatics, Inc.	Ten-8 Fire & Safety, LLC
	Conformance to RFP Requirements	50	42	43	39	41	42	39
Pricing	400	311	328	329	291	245	311	271
Financial Viability and Marketplace Success	75	57	65	67	65	50	64	55
Ability to Sell and Deliver Service	100	79	75	85	83	67	70	60
Marketing Plan	50	40	39	43	37	37	39	35
Value Added Attributes	75	60	63	65	55	50	56	47
Warranty	50	44	41	41	40	36	41	35
Depth and Breadth of Offered Equipment, Products, or Services	200	162	167	154	175	160	170	141
Total Points	1,000	795	821	827	785	686	793	681
Rank Order		4	2	1	6	14	5	11

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